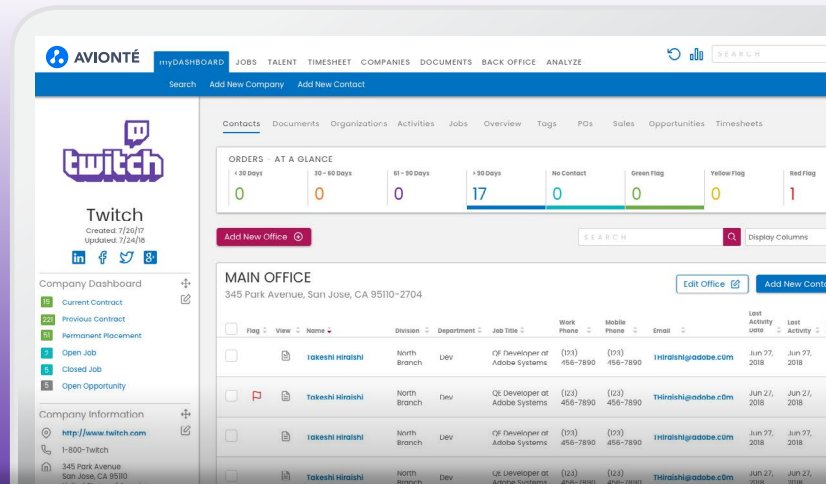# Case Study: Easing Compliance and Saving $135,000 a Year With Avionté

The Challenge:

Manually Onboarding Over 140 Candidates Each Week

With ever-changing regulations in addition to extensive tracking and reporting requirements, staying compliant has proved to be one of the biggest challenges facing today's staffing firms.

While this is an enormous task for any staffing firm, it can feel nearly impossible for a company that is experiencing a phase of hyper growth, like OmniSource Staffing.

OmniSource processed over 140 candidates through its onboarding process weekly. The process included everything from applications, fighting SUTA claims, ACA, I-9 and E-Verify compliance. This method was far too manual and expensive.

The company was utilizing an in-house system and had three full-time employees dedicated to compliance and tracking. They lacked efficiency and realized their processes simply were not sustainable if they wanted to continue growing at such a fast pace.
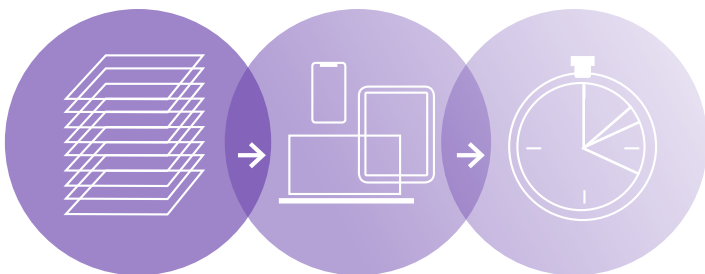

FROM
3 SYSTEMS TO 1

$135K
SAVINGS PER YEAR

THE COMPANY

OmniSource Staffing is a fast-growing staffing firm, primarily focused on the light industrial automotive sector.

HEADQUARTERS:	**LEXINGTON, KY**
SKILL SEGMENT:	**LIGHT INDUSTRIAL, AUTOMOTIVE**
INTERNAL EMPLOYEES:	**56**
NUMBER OF BRANCHES:	**14**
CLIENT SINCE:	**2016**

"While we believed our compliance was top-tier in our industry, it was taking far too much time and money to achieve our desired results. We really needed to find a way to gain efficiency in this area of our business, without compromising on results."

— BILL EHRMANTRAUT

The Solution:

Simplified and Streamlined Onboarding

OmniSource spent nearly a year in their search for a better solution: one that could bring greater efficiency and consistency and tremendously reduce the overall time spent on compliance. They were in need of a solution that could simplify and streamline their employee onboarding compliance processes.

After implementing Avionté Staffing Software, their onboarding compliance processes improved substantially. They implemented eDocs, E-Verify, ACA and eSignatures.

"Avionté Software resolved a lot of our issues as well as helped us achieve significant efficiencies and cost reductions,"

— BILL EHRMANTRAUT

The Result:

Cut $135,000 in Expenses a Year

The new staffing software solution streamlined multiple processes and integrated tracking and compliance features for OmniSource. This resolved their main issues and helped them achieve significant cost reductions and improve efficiencies.

By eliminating additional tracking systems and the hours spent on these processes, they were able to:
- Cut $135,000 in expenses a year
- Reallocate an unmeasurable amount of time spent from its staff on inefficient processes

Using Avionté's eDocs and eSignatures allowed for:
- Document storage all in the same system
- Elimination of all lost or misplaced paperwork issues
- Simpler and faster auditing and reviewing

Automating the E-Verify process allowed for:
- Simpler completion and tracking of tentative non-confirmations
- Confirmation directly back into the system
- Employee verification ease

Utilizing the Avionté ACA component allowed for:
- Elimination of an external ACA software and Excel documents
- A house for all employee information in one system
- The option for automatic tracking and reporting